LAMPIRAN

Lampiran 1 **Kuesioner**

**KUESIONER PENELITIAN**

MOTIVASI, LOKASI, DAN KUALITAS PELAYANAN TERHADAP KEPUTUSAN PEMILIHAN *FITNESS CENTER* SEBAGAI TEMPAT BEROLAHRAGA

(Studi Kasus Pada Classic Gym Klaten)

Kepada Yth.

Konsumen Classic Gym Klaten

Dengan Hormat,

Bersama saya :

Nama : Maylinda Ekka Damayanti

Pekerjaan : Mahasiswa Fakultas Ekonomi Program Studi Manajemen

Universitas Islam Batik Surakarta

Sedang melakukan penelitian skripsi dengan judul “**Motivasi, Lokasi, dan**

**Kualitas Pelayanan Terhadap Keputusan Pemilihan *Fitness Center* Sebagai Tempat Berolahraga (Studi kasus pada Classic Gym Klaten)”** untuk penelitian tersebut, saya memohon bantuan dari Bapak/Ibu/Saudara/I dengan hormat untuk memberikan penilaian melalui kuesioner ini. Informasi atau data yang diperoleh bersifat rahasia dan hanya akan dipergunakan untuk penelitian ini.

Atas ketersediaan dan kerelaan Bapak/Ibu/Saudara/i dalam mengisi kuesioner ini, saya ucapkan terimakasih.

Hormat Saya

Maylinda Ekka Damayanti

**Petunjuk pengisian**

Pada pertanyaan yang ada dibawah ini, Bapak/Ibu/Saudara/I dimohon untuk mengisi pertanyaan-pertanyaan tersebut dengan memberikan tanda centang pada pilihan jawaban yang tersedia.

**IDENTITAS RESPONDEN**

1. Nama Responden :
2. Jenis kelamin :

🞏 Laki-laki 🞏 Perempuan

1. Usia :

🞏 < 20 tahun 🞏 31 – 40 tahun

🞏 21 – 30 tahun 🞏 > 40 tahun

1. Pendidikan Terakhir :

🞏 SMP 🞏 Diploma

🞏 SMA / Sederajat 🞏 S1

1. Pekerjaan :

🞏 PNS 🞏 Pelajar/Mahasiswa

🞏 Karyawan Swasta 🞏 Wiraswasta

1. Pendapatan :

🞏 < 1 juta 🞏 3 juta – 5 juta

🞏 1 juta – 3 juta 🞏 > 5 juta

1. Berapa kali fitnes di Classic Gym :

🞏 1 kali 🞏 4 kali

🞏 2 kali 🞏 > 5 kali

**Petunjuk Pengisian**

Silahkan anda pilih jawaban yang menurut anda paling sesuai dengan kondisi yang ada dengan memberi tanda centang pada pilihan jawaban yang tersedia.

**Keterangan :**

SS = Sangat Setuju (bobot nilai 5)

S = Setuju (bobot nilai 4)

N = Netral (bobot nilai 3)

TS = Tidak Setuju (bobot nilai 2)

STS = Sangat Tidak Setuju (bobot nilai 1)

1. **Motivasi (X1)**

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| No | PERTANYAAN | SS | S | N | TS | STS |
| 1 | Saya fitness di classic gym karena keinginan saya untuk berolahraga |  |  |  |  |  |
| 2 | Saya memilih fitness di classic gym karena untuk menjaga kesehatan |  |  |  |  |  |
| 3 | Saya fitness di classic gym karena ingin memiliki tubuh yang ideal untuk menunjang penampilan |  |  |  |  |  |
| 4 | Saya fitness di classic gym karena mengikuti tren di lingkungan sosial |  |  |  |  |  |
| 5 | Fitness di classic gym karena kegemaran saya dengan olahraga fitness. |  |  |  |  |  |

1. **Lokasi**

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| No | PERTANYAAN | SS | S | N | TS | STS |
| 1 | Saya memilih classic gym karena lokasinya strategis |  |  |  |  |  |
| 2 | Akses transportasi menuju classic gym mudah terjangkau |  |  |  |  |  |
| 3 | Kondisi lingkungan disekitar classic gym bersih dan nyaman |  |  |  |  |  |
| 4 | Tempat parkir Classic Gym luas sehingga nyaman dan aman |  |  |  |  |  |
| 5 | Saya memilih Classic Gym karena lokasinya berada di daerah sekitar tempat tinggal saya |  |  |  |  |  |

1. **Kualitas Pelayanan**

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| No | PERTANYAAN | SS | S | N | TS | STS |
| 1 | Fasilitas alat-alat fitnes di Classic Gym tertata rapi |  |  |  |  |  |
| 2 | Trainer Classic Gym sangat profesional dan mahir dalam memberikan pelatihan |  |  |  |  |  |
| 3 | Pelayanan sangat cepat dan sigap dalam melayani |  |  |  |  |  |
| 4 | Merasa aman dan nyaman ketika fitness di classic gym |  |  |  |  |  |
| 5 | Karyawan di classic gym melayani dengan ramah dan senyuman |  |  |  |  |  |

1. **Keputusan Pemilihan**

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| No | PERTANYAAN | SS | S | N | TS | STS |
| 1 | Classic Gym mampu membangun kepercayaan dan kepuasan konsumen |  |  |  |  |  |
| 2 | Saya sudah terbiasa fitness di Classic Gym |  |  |  |  |  |
| 3 | Saya mendapat manfaat dari fitness di classic gym |  |  |  |  |  |
| 4 | Saya akan merekomendasikan classic gym kepada teman dan kerabat saya |  |  |  |  |  |
| 5 | Saya akan datang kembali ke classic gym |  |  |  |  |  |

Lampiran 2 **Rekapitulasi Data Kuesioner 20 Responden**

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| No | X1 | | | | | Total | X2 | | | | | Total | X3 | | | | | Total | Y | | | | | Total |
| 1 | 2 | 3 | 4 | 5 | 1 | 2 | 3 | 4 | 5 | 1 | 2 | 3 | 4 | 5 | 1 | 2 | 3 | 4 | 5 |
| 1 | 5 | 5 | 5 | 5 | 5 | 25 | 4 | 4 | 4 | 4 | 4 | 20 | 5 | 5 | 5 | 5 | 5 | 25 | 5 | 5 | 5 | 5 | 5 | 25 |
| 2 | 3 | 4 | 3 | 4 | 4 | 18 | 4 | 5 | 4 | 4 | 4 | 21 | 3 | 3 | 3 | 3 | 3 | 15 | 4 | 4 | 4 | 4 | 4 | 20 |
| 3 | 3 | 4 | 3 | 4 | 4 | 18 | 4 | 5 | 4 | 4 | 4 | 21 | 4 | 4 | 4 | 4 | 4 | 20 | 4 | 4 | 4 | 4 | 4 | 20 |
| 4 | 3 | 3 | 4 | 4 | 4 | 18 | 3 | 3 | 3 | 3 | 3 | 15 | 4 | 3 | 3 | 4 | 3 | 17 | 2 | 4 | 3 | 3 | 3 | 15 |
| 5 | 3 | 2 | 3 | 4 | 4 | 16 | 4 | 4 | 5 | 5 | 4 | 22 | 3 | 4 | 4 | 4 | 4 | 19 | 4 | 3 | 3 | 3 | 3 | 16 |
| 6 | 4 | 5 | 5 | 5 | 5 | 24 | 5 | 5 | 5 | 5 | 5 | 25 | 5 | 4 | 4 | 5 | 5 | 23 | 5 | 4 | 5 | 5 | 5 | 24 |
| 7 | 3 | 3 | 4 | 4 | 3 | 17 | 3 | 3 | 3 | 3 | 3 | 15 | 3 | 4 | 2 | 3 | 2 | 14 | 4 | 4 | 3 | 3 | 3 | 17 |
| 8 | 4 | 4 | 3 | 4 | 4 | 19 | 4 | 3 | 3 | 3 | 3 | 16 | 4 | 3 | 4 | 3 | 3 | 17 | 4 | 4 | 3 | 4 | 4 | 19 |
| 9 | 3 | 3 | 3 | 3 | 3 | 15 | 4 | 4 | 5 | 5 | 4 | 22 | 4 | 4 | 5 | 4 | 4 | 21 | 4 | 5 | 4 | 5 | 5 | 23 |
| 10 | 2 | 3 | 3 | 3 | 3 | 14 | 3 | 3 | 4 | 4 | 3 | 17 | 4 | 4 | 3 | 4 | 3 | 18 | 3 | 4 | 4 | 3 | 3 | 17 |
| 11 | 4 | 4 | 4 | 4 | 4 | 20 | 3 | 4 | 4 | 4 | 4 | 19 | 4 | 3 | 3 | 4 | 4 | 18 | 3 | 4 | 4 | 3 | 3 | 17 |
| 12 | 2 | 2 | 3 | 3 | 3 | 13 | 3 | 3 | 4 | 4 | 3 | 17 | 3 | 3 | 2 | 3 | 2 | 13 | 3 | 3 | 3 | 4 | 4 | 17 |
| 13 | 3 | 4 | 4 | 4 | 4 | 19 | 4 | 4 | 4 | 4 | 4 | 20 | 4 | 4 | 4 | 4 | 4 | 20 | 4 | 4 | 5 | 4 | 4 | 21 |
| 14 | 3 | 3 | 4 | 4 | 4 | 18 | 4 | 3 | 3 | 3 | 3 | 16 | 5 | 4 | 4 | 4 | 4 | 21 | 4 | 4 | 5 | 4 | 4 | 21 |
| 15 | 4 | 4 | 3 | 3 | 3 | 17 | 4 | 4 | 4 | 4 | 3 | 19 | 3 | 3 | 3 | 3 | 3 | 15 | 4 | 3 | 3 | 4 | 4 | 18 |
| 16 | 3 | 4 | 4 | 3 | 3 | 17 | 3 | 4 | 4 | 4 | 3 | 18 | 3 | 3 | 3 | 4 | 4 | 17 | 3 | 3 | 4 | 3 | 3 | 16 |
| 17 | 4 | 3 | 4 | 4 | 4 | 19 | 3 | 3 | 2 | 2 | 3 | 13 | 3 | 3 | 3 | 3 | 3 | 15 | 3 | 3 | 3 | 4 | 4 | 17 |
| 18 | 3 | 3 | 2 | 3 | 3 | 14 | 3 | 3 | 2 | 2 | 3 | 13 | 3 | 3 | 3 | 2 | 3 | 14 | 3 | 3 | 3 | 2 | 2 | 13 |
| 19 | 4 | 3 | 5 | 3 | 3 | 18 | 4 | 3 | 4 | 4 | 4 | 19 | 4 | 4 | 4 | 4 | 4 | 20 | 4 | 4 | 4 | 5 | 5 | 22 |
| 20 | 4 | 4 | 3 | 4 | 4 | 19 | 4 | 3 | 4 | 4 | 4 | 19 | 4 | 4 | 3 | 4 | 4 | 19 | 3 | 4 | 4 | 3 | 3 | 17 |

Lampiran 3 **Hasil Uji Validitas 20 Responden**

Tabel Hasil Output SPSS Versi 120

1. Variabel Motivasi (X1)

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **Item-Total Statistics** | | | | |
|  | Scale Mean if Item Deleted | Scale Variance if Item Deleted | Corrected Item-Total Correlation | Cronbach's Alpha if Item Deleted |
| X1.a | 14.5500 | 5.734 | .683 | .822 |
| X1.b | 14.4000 | 5.516 | .650 | .833 |
| X1.c | 14.3000 | 5.905 | .538 | .864 |
| X1.d | 14.1500 | 5.924 | .770 | .806 |
| X1.e | 14.2000 | 5.853 | .768 | .805 |

1. Variabel Lokasi (X2)

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **Item-Total Statistics** | | | | |
|  | Scale Mean if Item Deleted | Scale Variance if Item Deleted | Corrected Item-Total Correlation | Cronbach's Alpha if Item Deleted |
| X2.a | 14.7000 | 7.379 | .657 | .905 |
| X2.b | 14.7000 | 6.642 | .682 | .900 |
| X2.c | 14.6000 | 5.621 | .861 | .861 |
| X2.d | 14.6000 | 5.621 | .861 | .861 |
| X2.e | 14.8000 | 6.905 | .801 | .880 |

1. Variabel Kualitas Pelayanan (X3)

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **Item-Total Statistics** | | | | |
|  | Scale Mean if Item Deleted | Scale Variance if Item Deleted | Corrected Item-Total Correlation | Cronbach's Alpha if Item Deleted |
| X3.a | 14.3000 | 6.747 | .778 | .887 |
| X3.b | 14.4500 | 7.524 | .693 | .906 |
| X3.c | 14.6000 | 6.358 | .748 | .895 |
| X3.d | 14.3500 | 6.555 | .816 | .879 |
| X3.e | 14.5000 | 6.053 | .842 | .873 |

1. Variabel Keputusan Pemilihan

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **Item-Total Statistics** | | | | |
|  | Scale Mean if Item Deleted | Scale Variance if Item Deleted | Corrected Item-Total Correlation | Cronbach's Alpha if Item Deleted |
| Y.a | 15.1000 | 6.726 | .700 | .854 |
| Y.b | 14.9500 | 7.629 | .582 | .880 |
| Y.c | 14.9500 | 6.997 | .591 | .880 |
| Y.d | 15.0000 | 5.789 | .849 | .816 |
| Y.e | 15.0000 | 5.789 | .849 | .816 |

Lampiran 4 **Uji Reliabilitas 20 Responden**

1. Variabel Motivasi (X1)

|  |  |
| --- | --- |
| **Reliability Statistics** | |
| Cronbach's Alpha | N of Items |
| .856 | 5 |

1. Variabel Lokasi (X2)

|  |  |
| --- | --- |
| **Reliability Statistics** | |
| Cronbach's Alpha | N of Items |
| .905 | 5 |

1. Variabel Kualitas Pelayanan (X3)

|  |  |
| --- | --- |
| **Reliability Statistics** | |
| Cronbach's Alpha | N of Items |
| .909 | 5 |

1. Variabel Keputusan Pemilihan (Y)

|  |  |
| --- | --- |
| **Reliability Statistics** | |
| Cronbach's Alpha | N of Items |
| .878 | 5 |

Lampiran 5

**Rekapitulasi Data Kuesioner 100 Responden**

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| No | X1 | | | | | Total | X2 | | | | | Total | X3 | | | | | Total | Y | | | | | Total |
| 1 | 2 | 3 | 4 | 5 | 1 | 2 | 3 | 4 | 5 | 1 | 2 | 3 | 4 | 5 | 1 | 2 | 3 | 4 | 5 |
| 1 | 5 | 4 | 5 | 4 | 4 | 22 | 4 | 4 | 4 | 4 | 4 | 20 | 4 | 4 | 4 | 4 | 5 | 21 | 4 | 4 | 4 | 3 | 4 | 19 |
| 2 | 3 | 4 | 2 | 3 | 4 | 16 | 3 | 4 | 3 | 5 | 3 | 18 | 4 | 5 | 2 | 4 | 5 | 20 | 4 | 4 | 3 | 3 | 4 | 18 |
| 3 | 4 | 4 | 4 | 4 | 4 | 20 | 4 | 3 | 4 | 4 | 3 | 18 | 5 | 4 | 4 | 5 | 4 | 22 | 4 | 4 | 4 | 4 | 4 | 20 |
| 4 | 3 | 3 | 3 | 3 | 3 | 15 | 4 | 3 | 3 | 3 | 3 | 16 | 3 | 3 | 3 | 3 | 3 | 15 | 3 | 3 | 3 | 3 | 3 | 15 |
| 5 | 5 | 4 | 4 | 4 | 3 | 20 | 4 | 4 | 4 | 4 | 3 | 19 | 5 | 4 | 4 | 4 | 4 | 21 | 4 | 4 | 4 | 4 | 4 | 20 |
| 6 | 4 | 4 | 3 | 4 | 4 | 19 | 4 | 4 | 4 | 4 | 3 | 19 | 4 | 4 | 3 | 4 | 3 | 18 | 4 | 3 | 4 | 4 | 4 | 19 |
| 7 | 3 | 3 | 3 | 3 | 3 | 15 | 4 | 3 | 3 | 3 | 3 | 16 | 4 | 4 | 3 | 3 | 3 | 17 | 3 | 4 | 4 | 3 | 3 | 17 |
| 8 | 4 | 4 | 3 | 4 | 3 | 18 | 3 | 3 | 4 | 4 | 4 | 18 | 4 | 4 | 2 | 4 | 4 | 18 | 4 | 4 | 4 | 4 | 4 | 20 |
| 9 | 4 | 4 | 3 | 4 | 3 | 18 | 3 | 3 | 4 | 4 | 4 | 18 | 4 | 4 | 2 | 4 | 4 | 18 | 4 | 4 | 4 | 4 | 4 | 20 |
| 10 | 4 | 4 | 4 | 5 | 4 | 21 | 4 | 4 | 3 | 3 | 3 | 17 | 3 | 3 | 3 | 4 | 4 | 17 | 3 | 4 | 4 | 4 | 4 | 19 |
| 11 | 5 | 5 | 5 | 5 | 5 | 25 | 4 | 4 | 4 | 4 | 4 | 20 | 5 | 5 | 5 | 5 | 5 | 25 | 5 | 5 | 5 | 5 | 5 | 25 |
| 12 | 3 | 4 | 3 | 4 | 4 | 18 | 4 | 5 | 4 | 4 | 4 | 21 | 3 | 3 | 3 | 3 | 3 | 15 | 4 | 4 | 4 | 4 | 4 | 20 |
| 13 | 3 | 4 | 3 | 4 | 4 | 18 | 4 | 5 | 4 | 4 | 4 | 21 | 4 | 4 | 4 | 4 | 4 | 20 | 4 | 4 | 4 | 4 | 4 | 20 |
| 14 | 3 | 3 | 4 | 4 | 4 | 18 | 3 | 3 | 3 | 3 | 3 | 15 | 4 | 3 | 3 | 4 | 3 | 17 | 2 | 4 | 3 | 3 | 3 | 15 |
| 15 | 3 | 2 | 3 | 4 | 4 | 16 | 4 | 4 | 5 | 5 | 4 | 22 | 3 | 4 | 4 | 4 | 4 | 19 | 4 | 3 | 3 | 3 | 3 | 16 |
| 16 | 4 | 5 | 5 | 5 | 5 | 24 | 5 | 5 | 5 | 5 | 5 | 25 | 5 | 4 | 4 | 5 | 5 | 23 | 5 | 4 | 5 | 5 | 5 | 24 |
| 17 | 3 | 3 | 4 | 4 | 3 | 17 | 3 | 3 | 3 | 3 | 3 | 15 | 3 | 4 | 2 | 3 | 2 | 14 | 4 | 4 | 3 | 3 | 3 | 17 |
| 18 | 4 | 4 | 3 | 4 | 4 | 19 | 4 | 3 | 3 | 3 | 3 | 16 | 4 | 3 | 4 | 3 | 3 | 17 | 4 | 4 | 3 | 4 | 4 | 19 |
| 19 | 3 | 3 | 3 | 3 | 3 | 15 | 4 | 4 | 5 | 5 | 4 | 22 | 4 | 4 | 5 | 4 | 4 | 21 | 4 | 5 | 4 | 5 | 5 | 23 |
| 20 | 2 | 3 | 3 | 3 | 3 | 14 | 3 | 3 | 4 | 4 | 3 | 17 | 4 | 4 | 3 | 4 | 3 | 18 | 3 | 4 | 4 | 3 | 3 | 17 |
| 21 | 4 | 4 | 4 | 4 | 4 | 20 | 3 | 4 | 4 | 4 | 4 | 19 | 4 | 3 | 3 | 4 | 4 | 18 | 3 | 4 | 4 | 3 | 3 | 17 |
| 22 | 2 | 2 | 3 | 3 | 3 | 13 | 3 | 3 | 4 | 4 | 3 | 17 | 3 | 3 | 2 | 3 | 2 | 13 | 3 | 3 | 3 | 4 | 4 | 17 |
| 23 | 3 | 4 | 4 | 4 | 4 | 19 | 4 | 4 | 4 | 4 | 4 | 20 | 4 | 4 | 4 | 4 | 4 | 20 | 4 | 4 | 5 | 4 | 4 | 21 |
| 24 | 3 | 3 | 4 | 4 | 4 | 18 | 4 | 3 | 3 | 3 | 3 | 16 | 5 | 4 | 4 | 4 | 4 | 21 | 4 | 4 | 5 | 4 | 4 | 21 |
| 25 | 4 | 4 | 3 | 3 | 3 | 17 | 4 | 4 | 4 | 4 | 3 | 19 | 3 | 3 | 3 | 3 | 3 | 15 | 4 | 3 | 3 | 4 | 4 | 18 |
| 26 | 3 | 4 | 4 | 3 | 3 | 17 | 3 | 4 | 4 | 4 | 3 | 18 | 3 | 3 | 3 | 4 | 4 | 17 | 3 | 3 | 4 | 3 | 3 | 16 |
| 27 | 4 | 3 | 4 | 4 | 4 | 19 | 3 | 3 | 2 | 2 | 3 | 13 | 3 | 3 | 3 | 3 | 3 | 15 | 3 | 3 | 3 | 4 | 4 | 17 |
| 28 | 3 | 3 | 2 | 3 | 3 | 14 | 3 | 3 | 2 | 2 | 3 | 13 | 3 | 3 | 3 | 2 | 3 | 14 | 3 | 3 | 3 | 2 | 2 | 13 |
| 29 | 4 | 3 | 5 | 3 | 3 | 18 | 4 | 3 | 4 | 4 | 4 | 19 | 4 | 4 | 4 | 4 | 4 | 20 | 4 | 4 | 4 | 5 | 5 | 22 |
| 30 | 4 | 4 | 3 | 4 | 4 | 19 | 4 | 3 | 4 | 4 | 4 | 19 | 4 | 4 | 3 | 4 | 4 | 19 | 3 | 4 | 4 | 3 | 3 | 17 |
| 31 | 4 | 3 | 4 | 4 | 4 | 19 | 5 | 4 | 4 | 4 | 4 | 21 | 5 | 5 | 5 | 5 | 5 | 25 | 3 | 5 | 5 | 4 | 4 | 21 |
| 32 | 5 | 5 | 5 | 4 | 4 | 23 | 5 | 5 | 4 | 4 | 5 | 23 | 4 | 4 | 5 | 4 | 4 | 21 | 4 | 4 | 5 | 5 | 5 | 23 |
| 33 | 4 | 4 | 5 | 4 | 4 | 21 | 4 | 3 | 4 | 4 | 4 | 19 | 4 | 4 | 5 | 4 | 4 | 21 | 4 | 5 | 5 | 4 | 4 | 22 |
| 34 | 4 | 4 | 4 | 4 | 4 | 20 | 4 | 3 | 4 | 4 | 4 | 19 | 5 | 5 | 4 | 5 | 5 | 24 | 4 | 4 | 4 | 4 | 4 | 20 |
| 35 | 4 | 4 | 4 | 5 | 5 | 22 | 5 | 5 | 4 | 4 | 5 | 23 | 4 | 4 | 5 | 4 | 4 | 21 | 4 | 4 | 5 | 5 | 5 | 23 |
| 36 | 4 | 4 | 4 | 5 | 4 | 21 | 4 | 4 | 5 | 4 | 4 | 21 | 4 | 4 | 4 | 4 | 4 | 20 | 5 | 5 | 4 | 4 | 4 | 22 |
| 37 | 3 | 3 | 3 | 4 | 4 | 17 | 3 | 3 | 3 | 3 | 4 | 16 | 4 | 4 | 3 | 4 | 3 | 18 | 3 | 4 | 4 | 3 | 3 | 17 |
| 38 | 4 | 3 | 4 | 4 | 4 | 19 | 3 | 3 | 4 | 3 | 3 | 16 | 4 | 4 | 4 | 4 | 3 | 19 | 3 | 4 | 4 | 4 | 4 | 19 |
| 39 | 4 | 3 | 4 | 3 | 3 | 17 | 4 | 4 | 4 | 4 | 4 | 20 | 4 | 4 | 4 | 4 | 4 | 20 | 4 | 4 | 5 | 5 | 5 | 23 |
| 40 | 3 | 3 | 3 | 3 | 3 | 15 | 3 | 3 | 4 | 3 | 3 | 16 | 3 | 3 | 3 | 4 | 4 | 17 | 3 | 3 | 3 | 3 | 3 | 15 |
| 41 | 4 | 5 | 5 | 4 | 4 | 22 | 4 | 4 | 4 | 4 | 4 | 20 | 4 | 4 | 4 | 4 | 4 | 20 | 4 | 5 | 5 | 5 | 5 | 24 |
| 42 | 4 | 4 | 3 | 4 | 4 | 19 | 4 | 4 | 3 | 3 | 4 | 18 | 4 | 4 | 4 | 4 | 4 | 20 | 4 | 4 | 4 | 4 | 4 | 20 |
| 43 | 5 | 4 | 5 | 4 | 4 | 22 | 5 | 4 | 5 | 5 | 5 | 24 | 4 | 4 | 4 | 4 | 4 | 20 | 4 | 4 | 5 | 5 | 5 | 23 |
| 44 | 4 | 4 | 3 | 3 | 3 | 17 | 5 | 5 | 4 | 4 | 5 | 23 | 4 | 4 | 4 | 4 | 4 | 20 | 4 | 3 | 4 | 5 | 5 | 21 |
| 45 | 4 | 4 | 4 | 4 | 5 | 21 | 4 | 4 | 3 | 3 | 4 | 18 | 3 | 3 | 3 | 3 | 3 | 15 | 5 | 4 | 4 | 5 | 5 | 23 |
| 46 | 4 | 3 | 3 | 4 | 4 | 18 | 4 | 4 | 3 | 3 | 4 | 18 | 4 | 4 | 3 | 4 | 4 | 19 | 3 | 4 | 4 | 4 | 4 | 19 |
| 47 | 4 | 4 | 3 | 4 | 4 | 19 | 4 | 4 | 3 | 3 | 4 | 18 | 3 | 3 | 3 | 4 | 3 | 16 | 3 | 4 | 4 | 3 | 3 | 17 |
| 48 | 3 | 5 | 4 | 4 | 4 | 20 | 4 | 4 | 4 | 4 | 4 | 20 | 3 | 3 | 3 | 3 | 3 | 15 | 3 | 3 | 4 | 4 | 4 | 18 |
| 49 | 4 | 3 | 4 | 3 | 3 | 17 | 4 | 4 | 3 | 3 | 4 | 18 | 4 | 4 | 3 | 3 | 4 | 18 | 4 | 4 | 4 | 4 | 4 | 20 |
| 50 | 3 | 4 | 4 | 5 | 5 | 21 | 3 | 4 | 5 | 5 | 4 | 21 | 4 | 4 | 4 | 4 | 4 | 20 | 5 | 4 | 5 | 5 | 5 | 24 |
| 51 | 3 | 4 | 3 | 3 | 3 | 16 | 3 | 3 | 3 | 3 | 3 | 15 | 3 | 3 | 3 | 3 | 3 | 15 | 3 | 4 | 3 | 4 | 4 | 18 |
| 52 | 3 | 4 | 3 | 3 | 3 | 16 | 3 | 4 | 3 | 3 | 4 | 17 | 4 | 3 | 2 | 4 | 3 | 16 | 4 | 3 | 4 | 4 | 4 | 19 |
| 53 | 4 | 4 | 3 | 3 | 3 | 17 | 5 | 5 | 4 | 4 | 5 | 23 | 3 | 3 | 3 | 4 | 5 | 18 | 3 | 4 | 4 | 5 | 5 | 21 |
| 54 | 4 | 3 | 4 | 3 | 3 | 17 | 4 | 3 | 4 | 4 | 3 | 18 | 4 | 5 | 5 | 4 | 4 | 22 | 5 | 4 | 4 | 5 | 5 | 23 |
| 55 | 3 | 5 | 5 | 4 | 4 | 21 | 4 | 3 | 4 | 4 | 3 | 18 | 4 | 3 | 4 | 4 | 4 | 19 | 5 | 4 | 4 | 4 | 4 | 21 |
| 56 | 4 | 4 | 5 | 4 | 4 | 21 | 5 | 5 | 5 | 5 | 5 | 25 | 4 | 4 | 4 | 5 | 4 | 21 | 4 | 4 | 4 | 4 | 4 | 20 |
| 57 | 4 | 4 | 3 | 4 | 4 | 19 | 4 | 4 | 4 | 4 | 4 | 20 | 4 | 4 | 4 | 4 | 4 | 20 | 4 | 4 | 4 | 4 | 4 | 20 |
| 58 | 3 | 3 | 4 | 4 | 4 | 18 | 4 | 3 | 3 | 3 | 3 | 16 | 3 | 3 | 3 | 4 | 4 | 17 | 4 | 4 | 3 | 3 | 3 | 17 |
| 59 | 4 | 4 | 4 | 3 | 3 | 18 | 4 | 3 | 4 | 4 | 4 | 19 | 4 | 4 | 4 | 4 | 3 | 19 | 3 | 4 | 4 | 4 | 4 | 19 |
| 60 | 5 | 4 | 5 | 4 | 4 | 22 | 5 | 5 | 4 | 4 | 4 | 22 | 4 | 4 | 5 | 5 | 4 | 22 | 4 | 5 | 4 | 5 | 5 | 23 |
| 61 | 3 | 4 | 3 | 4 | 4 | 18 | 4 | 4 | 3 | 3 | 4 | 18 | 4 | 4 | 4 | 3 | 4 | 19 | 4 | 4 | 3 | 4 | 4 | 19 |
| 62 | 4 | 3 | 4 | 4 | 4 | 19 | 3 | 4 | 4 | 4 | 3 | 18 | 3 | 3 | 3 | 3 | 3 | 15 | 4 | 3 | 3 | 4 | 4 | 18 |
| 63 | 4 | 4 | 4 | 3 | 3 | 18 | 4 | 3 | 4 | 4 | 4 | 19 | 4 | 4 | 4 | 4 | 4 | 20 | 4 | 3 | 4 | 4 | 4 | 19 |
| 64 | 3 | 4 | 3 | 4 | 4 | 18 | 3 | 2 | 3 | 3 | 3 | 14 | 3 | 3 | 4 | 4 | 4 | 18 | 3 | 4 | 3 | 3 | 3 | 16 |
| 65 | 3 | 4 | 4 | 3 | 3 | 17 | 4 | 3 | 3 | 3 | 3 | 16 | 3 | 4 | 4 | 3 | 4 | 18 | 3 | 3 | 3 | 4 | 4 | 17 |
| 66 | 4 | 4 | 4 | 4 | 4 | 20 | 4 | 3 | 4 | 4 | 4 | 19 | 4 | 3 | 4 | 4 | 4 | 19 | 4 | 4 | 4 | 4 | 4 | 20 |
| 67 | 3 | 3 | 4 | 3 | 3 | 16 | 4 | 3 | 4 | 4 | 4 | 19 | 4 | 4 | 4 | 4 | 4 | 20 | 4 | 4 | 4 | 4 | 4 | 20 |
| 68 | 4 | 4 | 5 | 4 | 4 | 21 | 4 | 5 | 4 | 4 | 4 | 21 | 4 | 4 | 4 | 4 | 4 | 20 | 4 | 5 | 4 | 4 | 4 | 21 |
| 69 | 5 | 5 | 5 | 4 | 4 | 23 | 4 | 5 | 4 | 4 | 4 | 21 | 4 | 4 | 5 | 4 | 4 | 21 | 4 | 5 | 4 | 4 | 4 | 21 |
| 70 | 4 | 4 | 4 | 4 | 4 | 20 | 4 | 4 | 3 | 3 | 4 | 18 | 4 | 4 | 4 | 3 | 4 | 19 | 4 | 4 | 4 | 4 | 4 | 20 |
| 71 | 3 | 4 | 4 | 4 | 4 | 19 | 4 | 3 | 4 | 4 | 4 | 19 | 3 | 4 | 4 | 4 | 3 | 18 | 4 | 4 | 4 | 3 | 3 | 18 |
| 72 | 2 | 4 | 4 | 2 | 2 | 14 | 3 | 3 | 3 | 3 | 3 | 15 | 3 | 3 | 3 | 3 | 4 | 16 | 3 | 3 | 3 | 3 | 3 | 15 |
| 73 | 3 | 4 | 4 | 4 | 4 | 19 | 3 | 3 | 4 | 4 | 4 | 18 | 3 | 3 | 3 | 4 | 4 | 17 | 4 | 4 | 4 | 3 | 3 | 18 |
| 74 | 4 | 4 | 4 | 4 | 4 | 20 | 4 | 4 | 4 | 4 | 4 | 20 | 3 | 3 | 3 | 4 | 3 | 16 | 4 | 4 | 4 | 4 | 4 | 20 |
| 75 | 4 | 4 | 4 | 4 | 4 | 20 | 4 | 4 | 3 | 4 | 4 | 19 | 4 | 4 | 4 | 4 | 4 | 20 | 4 | 4 | 5 | 4 | 4 | 21 |
| 76 | 4 | 3 | 4 | 3 | 3 | 17 | 4 | 3 | 4 | 4 | 4 | 19 | 4 | 4 | 3 | 3 | 4 | 18 | 4 | 4 | 4 | 3 | 3 | 18 |
| 77 | 3 | 4 | 3 | 3 | 3 | 16 | 4 | 4 | 4 | 4 | 3 | 19 | 3 | 4 | 4 | 4 | 4 | 19 | 3 | 4 | 4 | 4 | 4 | 19 |
| 78 | 3 | 4 | 3 | 3 | 3 | 16 | 4 | 3 | 3 | 3 | 3 | 16 | 3 | 3 | 4 | 4 | 4 | 18 | 3 | 4 | 3 | 4 | 4 | 18 |
| 79 | 3 | 3 | 3 | 3 | 3 | 15 | 3 | 3 | 3 | 3 | 3 | 15 | 3 | 4 | 3 | 3 | 4 | 17 | 4 | 3 | 3 | 4 | 4 | 18 |
| 80 | 4 | 3 | 4 | 4 | 4 | 19 | 3 | 3 | 3 | 3 | 3 | 15 | 4 | 3 | 3 | 4 | 3 | 17 | 4 | 3 | 4 | 3 | 3 | 17 |
| 81 | 4 | 4 | 4 | 4 | 4 | 20 | 4 | 4 | 4 | 4 | 4 | 20 | 4 | 4 | 4 | 4 | 4 | 20 | 4 | 4 | 4 | 4 | 4 | 20 |
| 82 | 4 | 4 | 5 | 5 | 5 | 23 | 4 | 4 | 5 | 4 | 4 | 21 | 4 | 4 | 5 | 4 | 4 | 21 | 5 | 4 | 5 | 4 | 4 | 22 |
| 83 | 3 | 3 | 3 | 3 | 3 | 15 | 4 | 3 | 3 | 3 | 3 | 16 | 3 | 3 | 3 | 4 | 3 | 16 | 3 | 3 | 4 | 3 | 3 | 16 |
| 84 | 4 | 4 | 4 | 4 | 4 | 20 | 3 | 3 | 3 | 3 | 4 | 16 | 4 | 4 | 4 | 4 | 4 | 20 | 4 | 4 | 4 | 4 | 4 | 20 |
| 85 | 4 | 2 | 4 | 3 | 3 | 16 | 4 | 4 | 4 | 4 | 4 | 20 | 4 | 3 | 4 | 4 | 4 | 19 | 3 | 3 | 4 | 4 | 4 | 18 |
| 86 | 4 | 4 | 4 | 4 | 4 | 20 | 4 | 4 | 4 | 4 | 4 | 20 | 4 | 3 | 4 | 4 | 3 | 18 | 4 | 4 | 4 | 4 | 4 | 20 |
| 87 | 3 | 2 | 2 | 3 | 3 | 13 | 3 | 3 | 3 | 2 | 3 | 14 | 2 | 2 | 3 | 2 | 2 | 11 | 3 | 2 | 3 | 2 | 2 | 12 |
| 88 | 5 | 5 | 4 | 4 | 4 | 22 | 4 | 3 | 3 | 3 | 4 | 17 | 4 | 3 | 3 | 4 | 4 | 18 | 4 | 4 | 4 | 4 | 4 | 20 |
| 89 | 4 | 3 | 4 | 3 | 3 | 17 | 3 | 3 | 3 | 3 | 3 | 15 | 3 | 3 | 3 | 3 | 3 | 15 | 3 | 3 | 3 | 3 | 3 | 15 |
| 90 | 5 | 4 | 3 | 4 | 4 | 20 | 4 | 4 | 5 | 4 | 4 | 21 | 4 | 4 | 5 | 5 | 4 | 22 | 4 | 5 | 5 | 4 | 4 | 22 |
| 91 | 4 | 4 | 3 | 4 | 4 | 19 | 4 | 5 | 4 | 4 | 4 | 21 | 4 | 4 | 4 | 5 | 4 | 21 | 4 | 5 | 5 | 4 | 4 | 22 |
| 92 | 5 | 4 | 5 | 4 | 4 | 22 | 5 | 4 | 5 | 5 | 5 | 24 | 5 | 4 | 5 | 5 | 4 | 23 | 4 | 5 | 5 | 5 | 5 | 24 |
| 93 | 4 | 4 | 4 | 4 | 4 | 20 | 4 | 4 | 4 | 4 | 4 | 20 | 4 | 4 | 4 | 4 | 3 | 19 | 4 | 5 | 4 | 4 | 4 | 21 |
| 94 | 3 | 3 | 3 | 3 | 3 | 15 | 3 | 2 | 3 | 3 | 3 | 14 | 2 | 3 | 3 | 3 | 2 | 13 | 3 | 2 | 3 | 3 | 3 | 14 |
| 95 | 3 | 4 | 3 | 3 | 3 | 16 | 4 | 5 | 3 | 2 | 3 | 17 | 3 | 3 | 4 | 4 | 4 | 18 | 3 | 3 | 4 | 4 | 4 | 18 |
| 96 | 3 | 3 | 4 | 3 | 3 | 16 | 3 | 3 | 3 | 3 | 4 | 16 | 4 | 3 | 3 | 3 | 3 | 16 | 3 | 3 | 3 | 3 | 3 | 15 |
| 97 | 3 | 4 | 4 | 3 | 3 | 17 | 3 | 3 | 4 | 4 | 4 | 18 | 4 | 4 | 3 | 3 | 4 | 18 | 4 | 4 | 3 | 4 | 4 | 19 |
| 98 | 2 | 3 | 4 | 4 | 4 | 17 | 4 | 3 | 3 | 3 | 3 | 16 | 3 | 4 | 4 | 3 | 3 | 17 | 4 | 4 | 3 | 4 | 4 | 19 |
| 99 | 4 | 4 | 4 | 4 | 4 | 20 | 4 | 3 | 4 | 4 | 4 | 19 | 4 | 4 | 3 | 3 | 4 | 18 | 4 | 4 | 4 | 4 | 4 | 20 |
| 100 | 4 | 4 | 3 | 3 | 3 | 17 | 4 | 4 | 4 | 4 | 3 | 19 | 3 | 4 | 4 | 4 | 4 | 19 | 3 | 4 | 4 | 3 | 3 | 17 |

Lampiran 6

**Uji Asumsi Klasik**

1. Uji Normalitas

|  |  |  |
| --- | --- | --- |
| **One-Sample Kolmogorov-Smirnov Test** | | |
|  | | Unstandardized Residual |
| N | | 100 |
| Normal Parametersa,b | Mean | 0E-7 |
| Std. Deviation | 1.42946846 |
| Most Extreme Differences | Absolute | .076 |
| Positive | .076 |
| Negative | -.073 |
| Kolmogorov-Smirnov Z | | .761 |
| Asymp. Sig. (2-tailed) | | .609 |
| a. Test distribution is Normal. | | |
| b. Calculated from data. | | |

1. Uji Heterokedastisitas

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| **Coefficientsa** | | | | | | |
| Model | | Unstandardized Coefficients | | Standardized Coefficients | t | Sig. |
| B | Std. Error | Beta |
| 1 | (Constant) | 1.632 | .794 |  | 2.056 | .042 |
| X1.total | -.073 | .048 | -.197 | -1.512 | .134 |
| X2.total | .037 | .048 | .104 | .755 | .452 |
| X3.total | .006 | .050 | .018 | .129 | .898 |
| a. Dependent Variable: Abs\_ut | | | | | | |

1. Uji Multikoliniaritas

|  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- |
| Model | | Unstandardized Coefficients | | Standardized Coefficients | t | Sig. | Collinearity Statistics | |
| B | Std. Error | Beta | Tolerance | VIF |
| 1 | (Constant) | .615 | 1.252 |  | .491 | .625 |  |  |
| X1 total | .329 | .076 | .313 | 4.355 | .000 | .601 | 1.664 |
| X2 total | .328 | .076 | .326 | 4.299 | .000 | .540 | 1.852 |
| X3 total | .348 | .079 | .341 | 4.411 | .000 | .519 | 1.928 |

1. Dependent Variabel : Y.total

Lampiran 7

**Uji Hipotesa**

1. Uji Regresi Linier Berganda

|  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- |
| Model | | Unstandardized Coefficients | | Standardized Coefficients | t | Sig. | Collinearity Statistics | |
| B | Std. Error | Beta | Tolerance | VIF |
| 1 | (Constant) | .615 | 1.252 |  | .491 | .625 |  |  |
| X1 total | .329 | .076 | .313 | 4.355 | .000 | .601 | 1.664 |
| X2 total | .328 | .076 | .326 | 4.299 | .000 | .540 | 1.852 |
| X3 total | .348 | .079 | .341 | 4.411 | .000 | .519 | 1.928 |

1. Dependent Variabel : Y.total
2. Uji Koefisien Determinasi

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| **Model Summaryb** | | | | | |
| Model | R | R Square | Adjusted R Square | Std. Error of the Estimate | Durbin-Watson |
| 1 | .838a | .702 | .692 | 1.45163 | 1.719 |
| a. Predictors: (Constant), X3.total, X1.total, X2.total | | | | | |
| b. Dependent Variable: Y.total | | | | | |

1. Uji F

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| **ANOVAa** | | | | | | |
| Model | | Sum of Squares | df | Mean Square | F | Sig. |
| 1 | Regression | 475.945 | 3 | 158.648 | 75.287 | .000b |
| Residual | 202.295 | 96 | 2.107 |  |  |
| Total | 678.240 | 99 |  |  |  |
| a. Dependent Variable: Y.total | | | | | | |
| b. Predictors: (Constant), X3.total, X1.total, X2.total | | | | | | |

1. Uji t

|  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- |
| Model | | Unstandardized Coefficients | | Standardized Coefficients | t | Sig. | Collinearity Statistics | |
| B | Std. Error | Beta | Tolerance | VIF |
| 1 | (Constant) | .615 | 1.252 |  | .491 | .625 |  |  |
| X1 total | .329 | .076 | .313 | 4.355 | .000 | .601 | 1.664 |
| X2 total | .328 | .076 | .326 | 4.299 | .000 | .540 | 1.852 |
| X3 total | .348 | .079 | .341 | 4.411 | .000 | .519 | 1.928 |

1. Dependent Variabel : Y.total